## 10 August 2015

## **PSE / MEDIA RELEASE**

## STRONG MACROECONOMIC GROWTH PROVIDING SBS WITH GREAT BUSINESS MOMENTUM

Starting today 10 August 2015, trading of the shares of SBS Philippines Corporation commences on the Main Board of the Philippine Stock Exchange under the ticker symbol "SBS".

The listing is the result of the initial public offering of 420,000,000 new shares at P2.75 per share which raised P1.15 billion in fresh funds. SBS intends to use the net proceeds from the Offer to (i) expand its product offering and invest in capital expenditures to promote operational efficiencies, (ii) prepay a term loan, and (iii) fund working capital purposes.

The strong macroeconomic growth of the Philippine economy is providing SBS with great business momentum. SBS anticipates to achieve a double digit growth in revenues and earnings in 2015. Consistent with the strong first quarter performance, the Company continues to perform well in the second quarter. SBS will be releasing its second quarter results by the first week of September 2015.

With the business of the SBS linked to the production sectors of the economy, it is strategically positioned to capture local market growth and access increasing chemical requirements of consumer high growth markets. These growth trends present SBS with opportunities to accelerate demand for its products as the Company provides products needed for the continued economic expansion.

SBS intends to capitalize on these industry market growth trends and opportunities to grow its market shares and operating margins. The Company will focus on population driven industries such as the food and nutrition, agri-business, water treatment, pharmaceuticals, household and personal care. To boost its competitiveness, SBS will introduce additional products to enhance its product offerings. These include newly developed materials that cater to the industry market trends in the food sector.

"We are excited on the attractive growth prospects of SBS given the strong growth in manufacturing output and chemical consumption not only in the Philippines but in the Asian region as well," said Mr. Necisto U. Sytengco, Chairman of the Board and President of SBS.

With the successful initial public offering, the SBS will also focus on expanding scale and efficiencies to complement its business growth. As a business driven by scale, the Company intends to continue to out invest competition and provide for differentiated capability.

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Disclaimer: This Announcement may contain forward-looking statements relating to the future performance of SBS that are based on the Company's current expectations, forecasts and assumptions and involve risks and uncertainties. Actual results may differ materially from those expressed in forward-looking statements and reported results should not be considered as an indication of future performance. Factors that can cause or contribute to such differences include, but are not limited to, changes in political, business and economic conditions, general economic downturn or crisis, major fluctuations in exchange rates, effect of business initiatives and management changes, changes in business strategy, shifts in customer demands and preferences, industry trends, changes in government regulations, and the Company's ability to deal with the increasingly competitive commercial environment. You are cautioned not to place undue reliance on these forward looking-statements which are based on the current view of management. The Company assumes no obligation to update such statements, except as required by law.

## **About SBS Philippines Corporation (www. systengco.com)**

SBS Philippines Corporation (the "Company") is one of the major chemical trader-distributor in the Philippines supplying a diverse customer base of more than 1,800 customers with over 3,000 chemical products sourced from more than 500 suppliers.

The Company offers a comprehensive selection of chemical products to service its wide set of clientele in the following industries: (i) food ingredients, (ii) industrial, (iii) feeds and veterinary care, (iv) pharmaceutical, (v) personal care and cosmetics.

The Company's logistics infrastructure includes a network of 15 warehouse facilities located at 5 different sites in the greater manila area and the province of Bulacan, providing for a combined floor space of over 46,000 square meters and a storage capacity exceeding 18,000 MT. Its warehousing and distribution infrastructure provides for enormous flexibility to distribute a variety of products to a diverse set of customers and markets.

The Company's scale and distribution reach, combined with its diversified product offering, deep industry knowledge, and value-added services on logistics management provide the Company with a distinct competitive advantage as the "one-stop shop" resource for chemical requirements.

More information on SBS and its IPO is available in its Prospectus dated 24 July 2015 which can be downloaded at the SBS website at www.sytengco.com.

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